

# Navigating Exploration Agreements

# LandTrack Systems Training



This practical two-day course will equip you with the essential knowledge and tools to successfully and confidently manage, write, review and understanding legal writing and agreements that cross your desk.

Investment: \$1,800 (ex GST)

# **Course Content**

## Basics of Contract Law

- Offer, Acceptance, Consideration
- Interpretation of legal jargon
- Legislation, Corporation Law and agreements
- Stamp Duty and Dealings

## Precedents and Contract Law

- Doctrine of Precedent
- Mining Act and Precedents
- Contract Law and Precedents
- Dangers of the Precedent

# Legal Drafting

- Clear and concise writing
- Clear communication
- Letter writing
- Risks and pitfalls of conjugations in legal writing

### Negotiation and Mediation

- Negotiation strategies
- Being prepared before negotiations
- Building rapport
- Listening actively
- Avoiding anchoring bias

# Navigating JV Agreements

- Advantages of JVs
- Essentials for JV agreements
- Basic clauses needed in agreements
- Monitoring and reporting on JVs
- Exiting JVs (what lawyers leave you with)

## **Royalties in Agreements**

- Basics essentials of royalty agreement
- Administration of a royalty
- Stamp duties and royalties
- Traps in royalties

### Navigating Native Title Agreements

- The essentials of Native Title
- Avoiding adversarial drafting
- Reducing cost to Exploration
- Latest rulings, effecting agreements

### Landholder Agreements

- Overview of legislation
- Compliance with DMIRS policy
- Essentials for a landholder agreement

Tools Used: throughout this course you will use a range of freely available tools, including:

DMIRS Website

Tongra

Tengraph / Tengraph Web

MINERAL THILES ONLINE Mineral Titles Online



LandTracker Maps

Tenement Management Wiki

Who Should Attend?

This course is designed for the person that wants a practical hands-on understanding of mining agreements and law affecting exploration and mining in WA, suitable for everyone that is involved in managing, reviewing, writing and understanding the traps in agreements before and after the agreements execution.

# Navigating Exploration Agreements



In addition to the detailed course material and access to some of the sharpest minds in tenement management training, your price includes:

Refreshments and lunch both days

# What to Bring

- You will need to bring a laptop that can be connected to the LandTrack Systems wireless internet. Please confirm with your IT department that the laptop can connect to a Remote Desktop (RDP) session in a Microsoft environment
- Please pre-register for Mineral Titles Online prior to attendance and bring your user name and password
- Lunch, morning and afternoon tea will be provided each day

# Location

2<sup>nd</sup> Floor, 91 Havelock St West Perth



# Course dates and bookings

To see available dates and to book, please see http://www.landtrack.com.au/training

# Testimonials for LandTrack Systems Training

"I recently did the Practical Tenement Management in WA course run by LandTrack. The course was comprehensive, practical and run by people with a wealth of knowledge and experience. Highly recommended!" - Molly, Fortescue Metals Group

"Before attending the Practical Tenement Management course, I had very little exposure to the world of tenement management. I now feel at the end of the 2 days that I have a greater understanding of the tenement regulations, and what my compliance obligations are and how to manage them all efficiently and accurately. The team at LandTrack are extremely enthusiastic to share their wealth of knowledge and have created a course that is practical as well as fun and interesting." - **Stephanie, Red 5** 



LandTrack Systems Training

The following terms and conditions apply to all LandTrack System's Training including face to face classroom training, seminars, online seminars or online training.

# **Booking Payment and Confirmation**

Course prices are subject to change without notice and will be confirmed at the time of scheduling the course. Quoted prices exclude GST.

Booking is confirmed to the training course once full payment has been received by LandTrack Systems.

# **Training Pre-Requisites**

It is important to satisfy the training pre-requisites prior to attending the training as time cannot be guaranteed to cover assumed knowledge during the training.

# Booking Cancellations, Transfers and Refunds

Bookings may be cancelled at any time however refunds are subject to the following terms:

- Cancellation 14 days or more prior to training commencement: full refund
- Cancellation 3 to 13 days prior to training commencement: 50% refund
- Cancellation less than 3 days prior to training commencement: no refund
- Student withdrawal during the course: no refund

Transfer of an individual's training booking may be requested at any time prior to training commencement. Please inform LandTrack Systems in writing of such a change.

# Training Cancellation by LandTrack Systems

LandTrack Systems reserves the right to cancel training at its sole discretion. Alternate dates or refunds will be offered to confirmed and fully paid attendees.

# Copyright

All training materials are protected by copyright and may not be re-used without written permission from LandTrack Systems.

# **Course Content**

Unless otherwise specified, the course content is not certified by industry body.

# **Special Offers**

LandTrack Systems may offer access to one or more of our software products to attendees ('Special Offers'). These Special Offers are subject to the usual terms and conditions of those products. Special Offers are not available to prior or existing licence holders of those products. Additional restrictions to the access and use of these products may apply; these will be outlined in all confirmation emails.



Dependable software tools that simplify land acquisition and management